

GreatStaff Solutions

Professional Services

“Moving Michigan Forward”

January

2020

— HAPPY NEW YEAR —

A Message From the President - Sandy Hayes

The “Real Minimum Wage” Over the past year we have experienced a continuation of a tightening labor market in the state of Michigan. Due to candidates having multiple positions to choose from when seeking a new opportunity, pay rates are the number one determining factor, with job growth and work environment following. In order to capture candidates for long-term employment and reduce high turn-over we are finding the “real” minimum wage for entry level light industrial positions is \$13.00 per hour. Even at this minimum pay rate, the labor market is highly competitive. When companies are needing to fill open positions, they are competing with other companies seeking the same from a smaller pool of available candidates, so offering the best pay rate possible (\$13.00 or above), along with growth potential in a welcoming work environment will help attract the right candidates and reduce turnover. Positions that are paying less than \$13.00 attract less qualified workers with a lower commitment to their job, which is seen in late arrivals, call offs, sub-par work ethic and a willingness to jump to other opportunities for any reason. In an effort to capture the right candidates, reduce turnover and minimize client frustrations, as of January 2020, GreatStaff Solutions will implement a minimum starting pay rate of \$13.00 per hour for all entry level candidates.

January Events

Jan 1st

New Year’s Day

Jan 20th

Martin Luther King Jr Day

**The office will be
CLOSED**

January 1st

Bring on
the
NEW YEAR!

GreatStaff Solutions

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Specializing in

Accounting
Administrative
Call Center
Clerical
Customer Service
Executive Assistants
Executive/ Managerial
Human Resources
Light Industrial
Logistics
Medical Billing
Professional
Receptionists
Sales Assistants
Sales Representatives
Technical Support
AND MORE!!!

Monthly Contest Winner

Congratulations to our
monthly winners. Each
have had perfect
attendance and are the
winner of \$250

Who will our next
winner be?
Stay tuned!



GreatStaff Solutions Services

Direct Hire

GreatStaff Solutions has a dedicated *Executive Search Recruiter* whose entire focus is to specifically recruit for our client's Direct Hire needs. Whether Administrative, Supervisorial, Managerial or Executive level, we will identify your ideal candidate quickly and effectively. We offer a 30-day replacement guarantee on all Direct Hire placements.

Contract

GreatStaff Solutions is able to provide ideal candidates who are seeking long-term/permanent positions while giving our clients flexibility. Our contract option allows for time to evaluate a candidate's attendance, performance and commitment to the role prior to making a long-term hire. We offer an 8 Hour working guarantee on all Contract positions and the "no cost" flexibility to make a change at any time while the employee remains on GreatStaff's payroll.

Temporary

GreatStaff Solutions does not offer "Day Labor", however, we can help reduce labor costs by adding staff only when necessary for meeting deadlines, completing projects, and vacation coverage.

**1-week minimum assignment **

Top reasons to count on GreatStaff Solutions

GreatStaff Solutions is a Michigan based premier staffing company, serving the Metro Detroit area since 2009. Our team is in tune with the challenges facing our local business community. We are committed to providing excellent service to enhance the success of our clients and employees.

GreatStaff Solutions gives you the flexibility to work through the peaks and valleys of your business. Based on your needs we can help you to ramp up or reduce your workforce.

GreatStaff Solutions will save you time! We have the resources and tools to filter through a pool of candidates and provide you with the talented employees you are looking for.

GreatStaff Solutions is dedicated to providing quality employees for our clients. Our process includes: an interview, professional reference checks, background checks, drug screening and testing to assess their software aptitude and skill set.